

HUNTERX

Relentless Insight. Strategic Offense.

HunterX isn't just for identifying risk, **it's built to win deals**. It combines industry-benchmarked risk intelligence with external exposure signals to create sales-ready reports that spark meaningful conversations and accelerate close rates.

Powered by Liongard, built for modern prospecting.



How HunterX Drives Pipeline



Lead Discovery

Identify high-fit prospects based on firmographics, industry, and digital footprint. Expand beyond static lists by discovering companies that match your ideal customer profile and surface lookalike organizations with similar characteristics to your best customers.



External Risk Intelligence

Uncover external exposure across domains, email security, and public-facing infrastructure. Gather signals tied to misconfigurations, attack surface visibility, and security posture (without agents or internal access) so you can assess risk before the first conversation.



Cyber Risk Quantification

Translate technical risk into financial and business impact. Estimate breach likelihood, potential financial loss, and operational disruption while benchmarking against breached organizations and industry peers to provide real-world context.



Sales-Ready, Branded Reporting

Generate executive-ready, branded reports that clearly communicate risk, impact, and urgency. Equip sales teams with credible, data-backed insights that turn cold outreach into informed conversations and accelerate deal velocity.



"Visibility is power—knowing when something changes can mean the difference between security and disaster. Liongard gives us that edge."

Matthew Woehrl
IT Systems Administrator
Flagship Networks



FLAGSHIP
NETWORKS

About Liongard

Liongard delivers the system of authority for modern IT operations by creating a trusted layer of asset intelligence across the entire technology stack. The platform continuously discovers and analyzes assets, configurations, and identities, providing the reliable data foundation needed to power automation, strengthen cybersecurity, and enable AI-driven operations. IT teams and managed service providers rely on Liongard to reduce operational friction, improve visibility, and build resilient, scalable environments.



liongard

Purpose-Built For



Aggressive Prospecting

Replace bland outreach with cyber risk intelligence. Position yourself as a security ally, not just another service provider.



Outbound Campaigns

Empower BDRs and AEs with firepower to fuel targeted campaigns and accelerate sales velocity.



Stealing Market Share

Show what incumbent providers missed. Surface risk. Win the account.



Pre-Onboarding Intel

Gather threat intelligence before the first discovery call, so you walk in with leverage.

Why It's a Game-Changer

1

Strike Before the Competition

Know your prospect's attack surface before they do, and make it part of your pitch.

2

No Setup, All Signal

Launch scans instantly. No agents, no install, no friction.

3

Turn Data Into Revenue

Convert external intelligence into signed contracts with trust-building insight.

4

Stay Ahead of Existing Clients

Run external scans on your current accounts to uncover new risks, spark proactive conversations, and reinforce your role as their trusted security advisor.

► Hunt Smarter. Win Faster.

Ready to take a more aggressive stance on sales and security?

Activate HunterX. Take the surface by storm.

hunterx.liongard.com

